



glassglobal Glass Market Report and Study

plants.glassglobal.com

June 2019

We about us: glasssglobal Group / the global glass competence



glasssglobal Consulting

Our internationally renowned team of glass experts helps you analyzing and benchmarking glass production, glass markets and competition. We also help diversifying production, improving efficiencies and competitiveness.

glasssglobal Engineering

Our engineering team researches and develops innovative and unique systems like the ggENOX and ggDAS to reduce energy costs, critical pollutants (with NO_x in particular) and/or to enhance glass quality with a focus on primary measures.

glasssglobal Community

www.glasssglobal.com is the leading portal for the international glass industry. Over 360,000 visitors/month use the portal as an expert marketing channel, browse the portal to get updated information, execute researches or successfully trade equipment or glass.

glasssglobal Trading

The trade platform is an international business area, dedicated to the trading of glass production and processing equipment and glass of any kind, supported by our expert team of glass engineers to find suitable customers and suppliers.

glasssglobal IT-Services

Professional realization of all elements in websites from presentations to calculations, from design to CRM. Our expert team supports industry-related design, keyword programming, search engine optimization and target oriented customer approach.

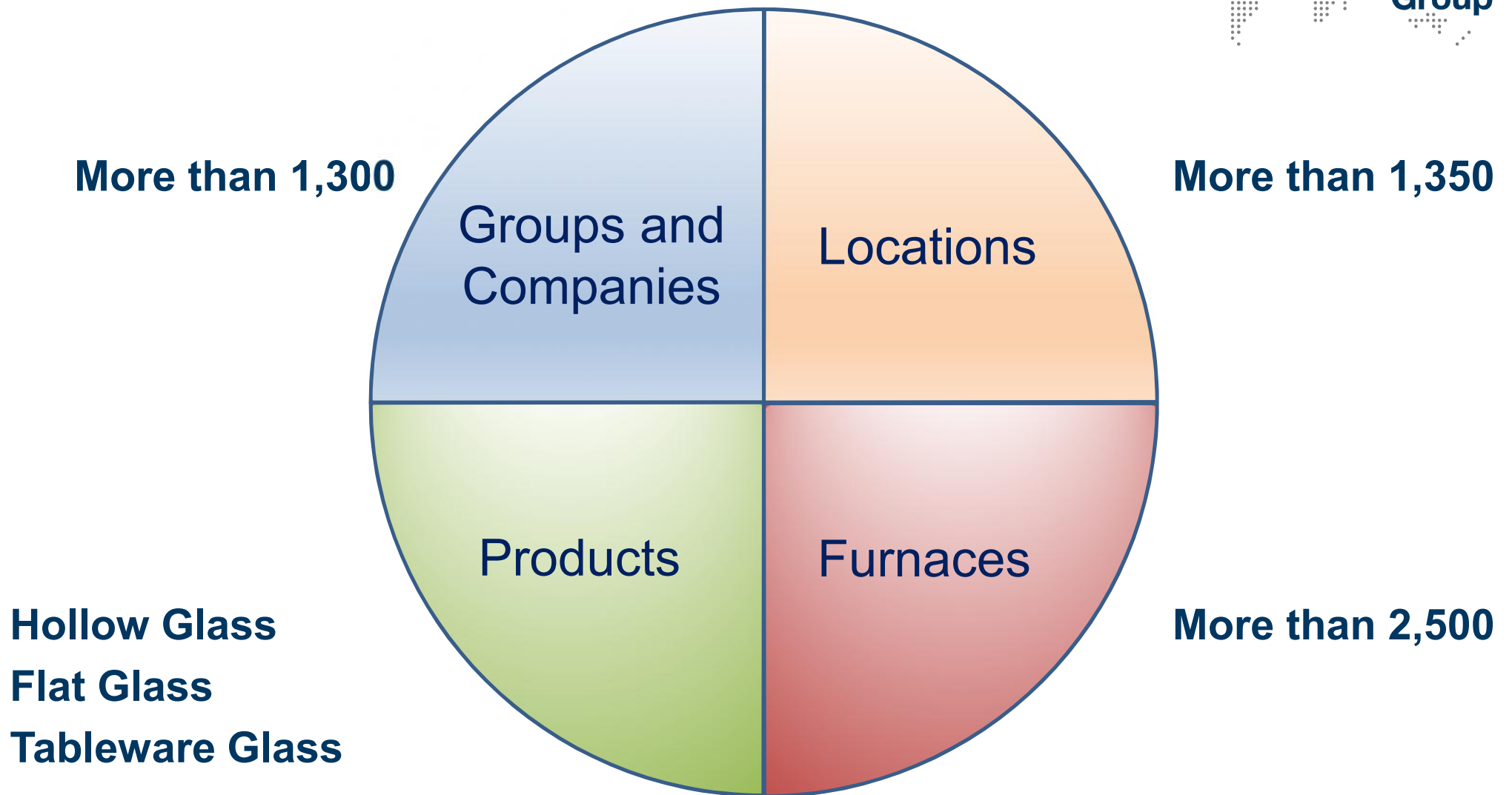
glasssglobal Group

Grafenberger Allee 277–287, 40237 Duesseldorf, Germany

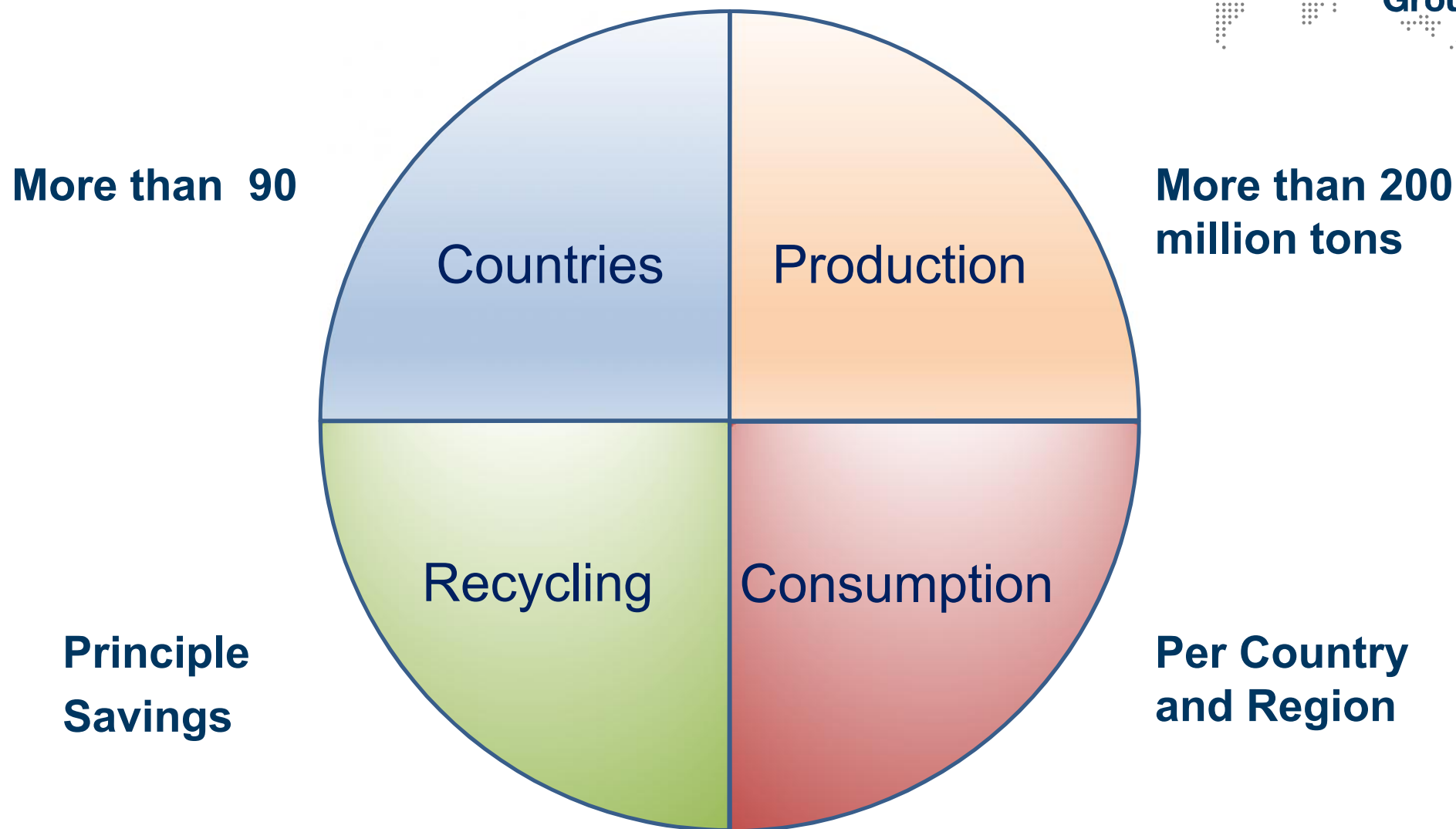
Phone +49 (0)211 280733-0, Fax +49 (0)211 280733-22

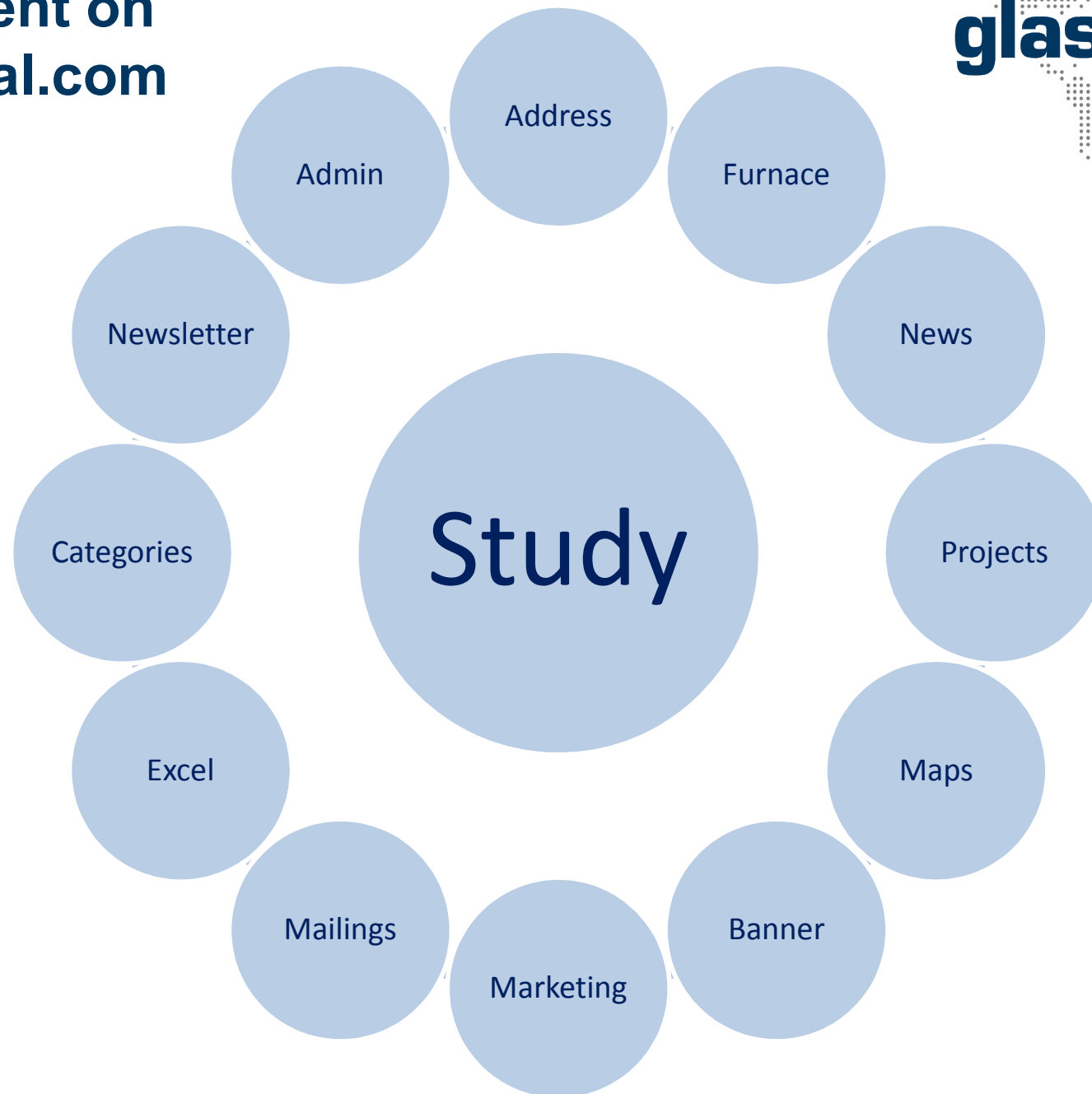
info@glasssglobal.com, www.glasssglobal.com

Hollow, Flat and Tableware Glass Production Companies Database



Hollow and Flat Glass Production Countries Database





Data from glass producers worldwide:

- Production capacities in regions and countries
- Furnaces, furnace types, years of construction
- Glass types and sub-types, products
- Financials from global players
- Production data
- Demoscopic data
- Import and export data
- Forecast about future glass consumption in all regions

glassglobal Plants provides you with the access to these data. Find potential customers according to your personal selection within a minute, find companies to approach, display them on a map and contact them directly.

Responsive programming for the display on PC's, tablets and mobile phones

Ask for your free guided tour and send your message to
sales@glassglobal.com



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Screenshot Homepage without Login



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Welcome

Welcome to glasssglobal Plants

glasssglobal Plants is your gateway to the international glass producing industry.

We have collected data from glass producers worldwide including production capacities, the number of furnaces, furnace types, products, furnace suppliers and years of construction.

Moreover, we have compiled financials from global players, production data, demographic data for countries as well as import and export data, and we have elaborated a forecast about future glass consumption in all global regions.

What's in it for you?

glasssglobal Plants provides you with the access to these data. Find potential customers according to your personal selection within a minute, find companies to approach, display them on a map and contact them directly.

Ask for your free test access using the button below and enjoy the ease of use of glasssglobal Plants.

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Videos

Below you can find videos with sound recordings showing you an excerpt of the potential of glasssglobal Plants.

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[Map](#)

[Data tables](#)

[Filter](#)

Videos em Português:

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[Around me](#)

[Data tables](#)

[Filter](#)

Login for Members

Username

Password

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[Free Guided Tour / Registration](#)

Facts and Figures

| | |
|--------------------------------|-----------------|
| Number of Companies and Groups | 1.353 |
| Locations | 1.364 |
| Number of Furnaces | 2.580 |
| Number of Countries | 96 |
| Total Capacity: Tons per day | 596.556 tpd |
| Total Capacity: Tons per year | 217.742.962 tpa |

Glass Types

| Glasstype | Capacity tpd | Capacity tpa | Furnaces |
|-----------|--------------|--------------|----------|
| Flat | 284.583 | 103.872.689 | 553 |
| Container | 251.535 | 91.810.275 | 1.173 |
| Tableware | 22.181 | 8.096.193 | 421 |

Testimonials from our Customers

It is a great study. Congratulations to glasssglobal.

Companies worldwide

[Cluster](#)



plants.glassglobal.com Homepage Screenshot after Login Part 1

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[Contact ▾](#) [We about us](#) [LOGOUT](#)

Welcome

Dear Mr. Knut Alt,

Welcome to glassglobal Plants.

If you need any assistance, or for your suggestions to improve our service, please send [your message](#). Or give us a call at +49 (0)211-280733-0.

In order to get a quick access to your requested information respectively to your target group of glass manufacturers, please select what you would like to do:

- [Locate glass manufacturers and projects](#)
- [Find glass manufacturers and their furnace data](#)
- [See financials from glass manufacturers](#)
- [See import and export data by countries](#)
- [See demoscopic data selected by category](#)
- [See demoscopic data selected by country](#)
- [See the company profiles from our partners](#)
- [Read the texts in the study](#)
- [Read news from hollow glass manufacturers](#)
- [Read news about glass projects](#)

Facts and Figures (based on your setup)

glassglobal Projects

5/17/2019, **Feasibility study for invest in Container glass factory in Eastern Europe** [more](#)

The company is interested in building a greenfield factory with 2 glass melting furnaces and 6 production lines. Products will be food and beverage...

5/15/2019, **European specialty glass maker to expand glass factory in Central Europe** [more](#)

The investment of the company is set to over 20 million Euro for modernization of the plant and furnace...

5/9/2019, **West European flat glass processing company to open a factory for aluminum windows and facades with 50 jobs** [more](#)

The company with a size of 27,000 sqm is dedicated to the processing of flat glass, curved glass etc. The investment given is approx 15 million Euro....

Glass Types (total)

glasstec News



glassglobal News



5/29/2019, **Durobor in Soignies: a foreign company has signed a takeover agreement** [more](#)

The Durobor cup shop in Soignies may not close....

5/29/2019, **Fuyao named in market 'conspiracy' lawsuit** [more](#)

Fuyao Glass America has been named in a lawsuit in New York state alleging a conspiracy to starve an aftermarket auto glass wholesaler of...

5/29/2019, **CTIEC Signs General Contract of Pakistan 600t/d Float Glass Project** [more](#)

The general contract signing ceremony of Pakistan 600t/d top-grade float glass production line project was held at the exhibition stand of...

Direct links to preferred options, projects from glass producers, news from the glasstec exhibition and the glass industry.

plants.glassglobal.com Homepage

Screenshot after Login Part 2



Zoom the map to find production locations. The picture with clusters will change to single blue dots like the one in Asia. Click a dot and see the company profile with address, contacts, furnaces data, products and history.

plants.glassglobal.com Homepage Screenshot after Login with Map



Zoom the map to find production locations. The picture with clusters will change to single blue dots like the one in Asia. Click a dot and see the company profile with address, contacts, furnaces data, products and history.

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Screenshot: Selection of Furnaces



Filter

Furnace Type Reg EP Glass Type all (1) Category Pharma & Cosmetic Glass Colour none Region Europe Country Germany Designer none Group Heinz (9)

TPD >

Customer Any ABC-Analysis none Responsible none Competitors none

Total Records: 4, Number of Companies: 2, Total tonnes per day: 275, Total tonnes per year: 100,375

Furnace Data

| Profile | Company | Country | Region | City | Furnace | Year | Glass | Category | TPD | TPA | Glass Colour | F-Designer |
|-------------------------|--------------------------|---------|--------|--------------------|---------|------|-----------|-------------------|-----|--------|--------------|------------|
| Profile | HEINZ-GLAS GmbH | Germany | Europe | Piesau | Reg EP | | Container | Pharma & Cosmetic | 120 | 43,800 | | Grob |
| Profile | HEINZ-GLAS Group Holding | Germany | Europe | Tettau-Kleintettau | Reg EP | 2008 | Container | Pharma & Cosmetic | 65 | 23,725 | | IWG |
| Profile | HEINZ-GLAS Group Holding | Germany | Europe | Tettau-Kleintettau | Reg EP | 2007 | Container | Pharma & Cosmetic | 50 | 18,250 | flint | Jodeit |
| Profile | HEINZ-GLAS Group Holding | Germany | Europe | Tettau-Kleintettau | Reg EP | 2011 | Container | Pharma & Cosmetic | 40 | 14,600 | | |

Example: regenerative end port furnaces, container glass (pharma & cosmetic) in Germany. Heinz group, no tons per day (TPD) selected.

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Screenshot: Queries



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Plants



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reset PDF 5 Entries, TPD: 2.665, TPA: 972.725, No: 16

Select Groups

- ☒ Furnace Type
- ☒ Glass Type
- ☐ Category
- ☒ Country
- ☐ Region
- ☐ Company Parent

Filter

F-Type 3 selected ▾

G-Type Container ▾

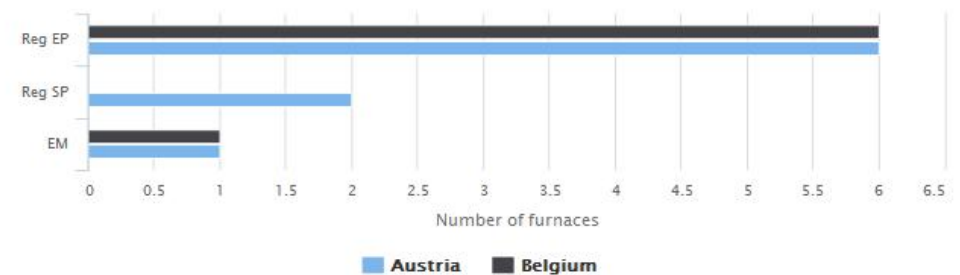
Country 2 selected ▾

Query Result

XLS

| Furnace Type | Glass Type | Country | TPD | TPA | No. |
|--------------|------------|---------|-------|---------|-----|
| Reg EP | Container | Austria | 1.160 | 423.400 | 6 |
| Reg EP | Container | Belgium | 920 | 335.800 | 6 |
| Reg SP | Container | Austria | 380 | 138.700 | 2 |
| EM | Container | Austria | 120 | 43.800 | 1 |
| EM | Container | Belgium | 85 | 31.025 | 1 |

Show me Furnace Type, Country ▾ with NO. Furnaces ▾



Example: regenerative side port and end port furnaces and electric furnaces, container glass in 2 European countries, Belgium and Austria. Result visible as bar chart.

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Screenshot: Selection of Data-Tables



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Study Chapters

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2. glassglobal Group / Introduction
3. Introduction
 - 3.1 Research Methodology
 - 3.2 Abbreviations
 - 3.3 Region and Country Classification

Financials
Country-Production
Imp/Exp

Demoscopic
by Category
by Country

Country Profiles

Downloads



Browse the chapter “Data-Tables” to read about financials of selected glass producers, production data in selected countries, import and export data as well as demoscopic data, country profiles and downloads.

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Screenshot: Financials



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Group **Sisecam** ▾

Group Financials

| Category | Chart | Scale | Unit | 2005 | 2006 | 2007 |
|----------------------|---|----------|------|-------|-------|-------|
| Revenues |  | Millions | USD | 398 | 474 | 688 |
| Gross Profit |  | Millions | USD | 111 | 128 | 186 |
| Gross Profit % of R. | | | % | 28,00 | 27,00 | 27,00 |
| EBITDA |  | Millions | USD | 104 | 109 | 190 |
| EBITDA % of R. | | | % | 26,13 | 23,00 | 27,62 |

Browse the chapter “Data-Tables / Financials” to read about revenues, profit etc. from selected producers, for the past ten years.

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Screenshot: Country Production



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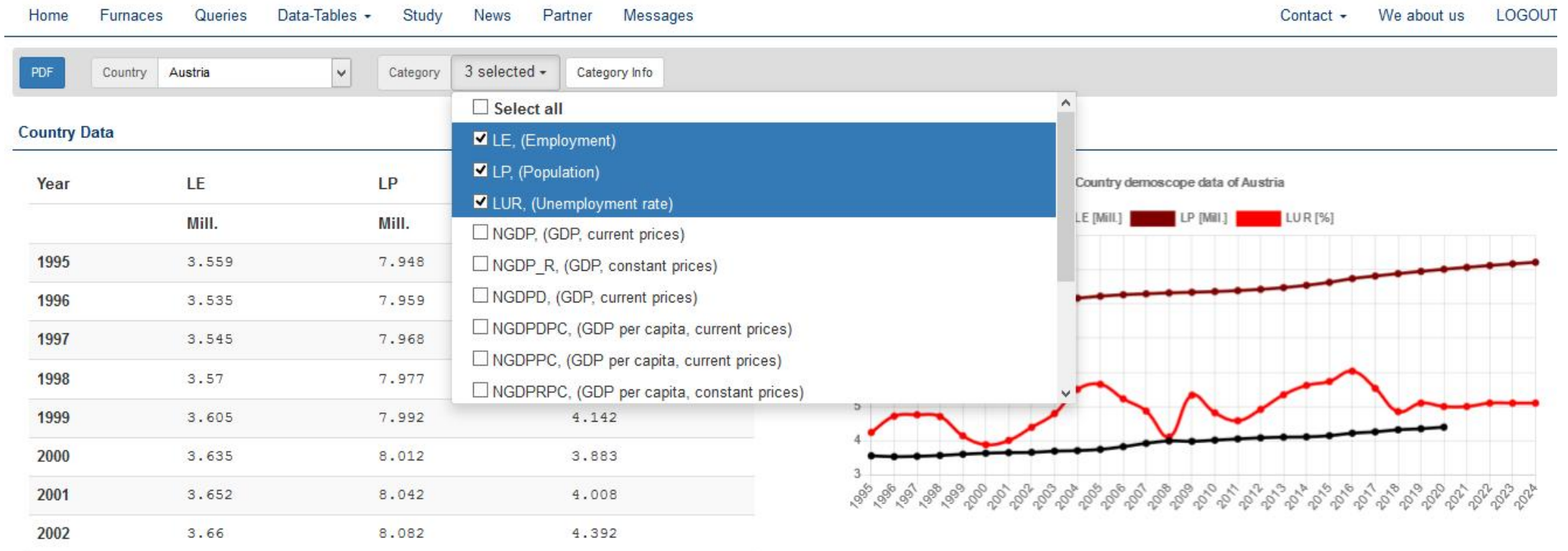
Production by Country

| Country | Chart | Source | 2000 | 2001 | 2002 | 2003 |
|----------------|-------|--------|-----------|-----------|-----------|-----------|
| Portugal | | FEVE | 867.574 | 919.470 | 948.909 | 984.814 |
| Spain | | FEVE | 1.967.224 | 2.027.892 | 2.089.129 | 2.096.466 |
| Turkey | | FEVE | 407.000 | 435.324 | 468.519 | 490.000 |
| United Kingdom | | FEVE | 1.720.466 | 1.711.741 | 1.932.430 | 1.898.745 |

Browse the chapter “Data-Tables / Country Production” to read about production data from selected countries, starting in the year 2000.

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Screenshot: Demoscopic

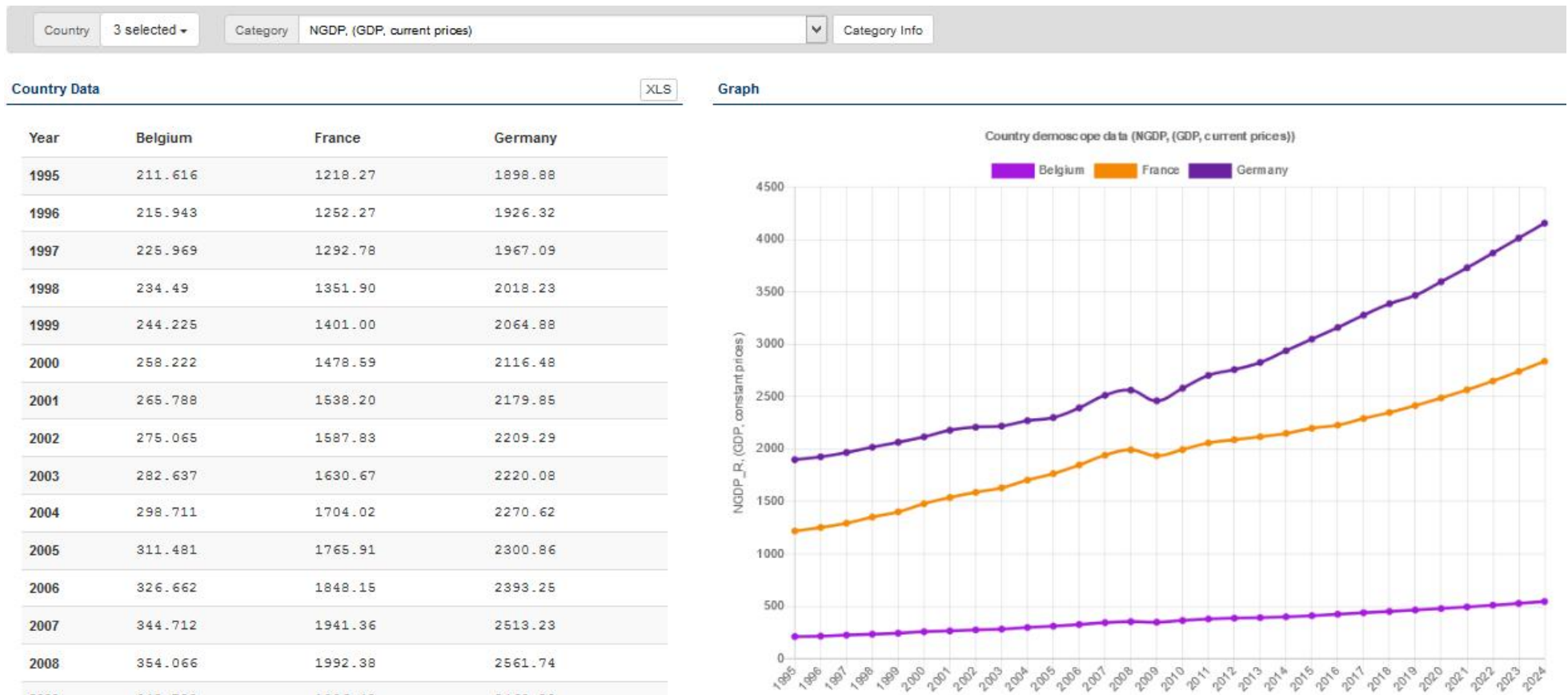


Browse the chapter “Data-Tables / Demoscopic” to read data about selected countries.

Example Austria: Population, Employment, Unemployment Rate

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Screenshot: Demoscopic



Browse the chapter “Data-Tables / Demoscopic” to read data about selected countries.

Example: Germany, France and Belgium, GDP

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Screenshot: Study



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3. Introduction
 - 3.1 Research Methodology
 - 3.2 Abbreviations
 - 3.3 Region and Country Classification
 - 3.4 List of Figures and Tables
4. Glass Basics
 - 4.1 Chemistry
 - 4.2 Raw Materials
 - 4.3 Glass by Application
 - 4.3.1 Hollow
 - 4.3.2 Flat
 - 4.3.3 Fibres
 - 4.3.4 Others
5. Hollow Glass by Application

Content

Abbreviations

This study uses SI units (m, kg, s, K, etc.), if not otherwise indicated, and standard metric prefixes (G, M, k etc.).

For further abbreviations, see the table below:

| Abbreviation | Description |
|--------------|---|
| c | Production Capacity |
| c' | Production Capacity by |
| Cap. Day | Production Capacity per Day |
| Cap. Year | Production Capacity per Year |
| env_wasmun | Eurostat Database MSW |
| env_waspac | Eurostat Database: Packaging Waste |
| EPA | United States Environmental Protection Agency |

Browse the chapter “Study” to read about glass basics, glass manufacturing process, production plants, company portraits, trends, outlook, production cost, recycling and much more.

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Screenshot: News



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News

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5/29/2019, Durobor in Soignies: a foreign company has signed a takeover agreement [more](#)

The Durobor cup shop in Soignies may not close....

5/29/2019, Fuyao named in market 'conspiracy' lawsuit [more](#)

Fuyao Glass America has been named in a lawsuit in New York state alleging a conspiracy to starve an aftermarket auto glass wholesaler of...

5/29/2019, CTIEC Signs General Contract of Pakistan 600t/d Float Glass Project [more](#)

The general contract signing ceremony of Pakistan 600t/d top-grade float glass production line project was held at the exhibition stand of...

5/13/2019, Guardian Glass Inaugurates New Laminated Glass [more](#)

Production Line in Myanmar...

Story

[Go To Company](#)

Durobor in Soignies: a foreign company has signed a takeover agreement

The Durobor cup shop in Soignies may not close.

The SOGEPA (Walloon society of management and participations), the financial arm of Wallonia, actually announces, this Monday, having signed an agreement with a buyer candidate to relaunch the production of glasses.

The name of this candidate is not yet known but SOGEPA has confirmed the existence of a partnership between a sovereign state of the Persian Gulf and a private company specializing in the production and decoration of glasses to resume the activities of Durobor . If it is validated, the recovery project will be formalized on June 15th.

According to Sogepa, this candidate's plan is serious. It has also committed to cover half of the costs necessary for the gradual shutdown of the Durobor furnace. This process, which aims to allow the subsequent restart of the oven, will take place over a period of approximately 3 weeks. The other part of the expenses will be covered by Durobor Real Estate (managed by Sogepa) , owner of the buildings.

We still do not know the details of this buyer's industrial project and the number of jobs that could be saved. Declared bankrupt in late April, the cup of Soignies employed 144 people.

SOGEPA also claims that it does not close the door either to a second buyer candidate, specializing in the decoration of glasses.

Browse the chapter “News” to read about glass producers and their news or plans for the future. Book the RSS Feed.

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Screenshot: Partner



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Our Partners

CNUD EFCO International NV/SA
Zellik, Belgium

[more](#)

DMA Maschinen- und Anlagenbau GmbH & Co. KG
Höxter, Germany

[more](#)

futronic GmbH
Tettnang, Germany

[more](#)

Horn Glass Industries AG
Plößberg, Germany

[more](#)

ISIMAT GmbH Siebdruckmaschinen
Ellwangen, Germany

[more](#)

Lhoist Western Europe
Herzberg/Harz-OT Scharzfeld, Germany

[more](#)

Messe Düsseldorf GmbH
Düsseldorf, Germany

[more](#)

Profile

Contact Info

Address **CNUD EFCO International NV/SA**
CNUD Glass Engineering Group of BMT SA
Noorderlaan 30
1731 Zellik

Country Belgium

Phone 0032 2 481 88 00

Fax 0032 2 481 88 01

Internet www.cnudefco.com

[Full Profile](#)

Contact Persons

Contact 1. **Position:** COO
Phone: +32 2 4818830

Browse the chapter “Partner” to read about companies that supported us during the compilation of this market overview. No direct competitors are allowed to be shown here.

Custom Fields in plants.glassglobal.com



The online glass market study and database on plants.glassglobal.com provides the names of glass producers, their locations, furnaces, capacities, products, contacts, partially year of construction of the furnace and colours of their products.

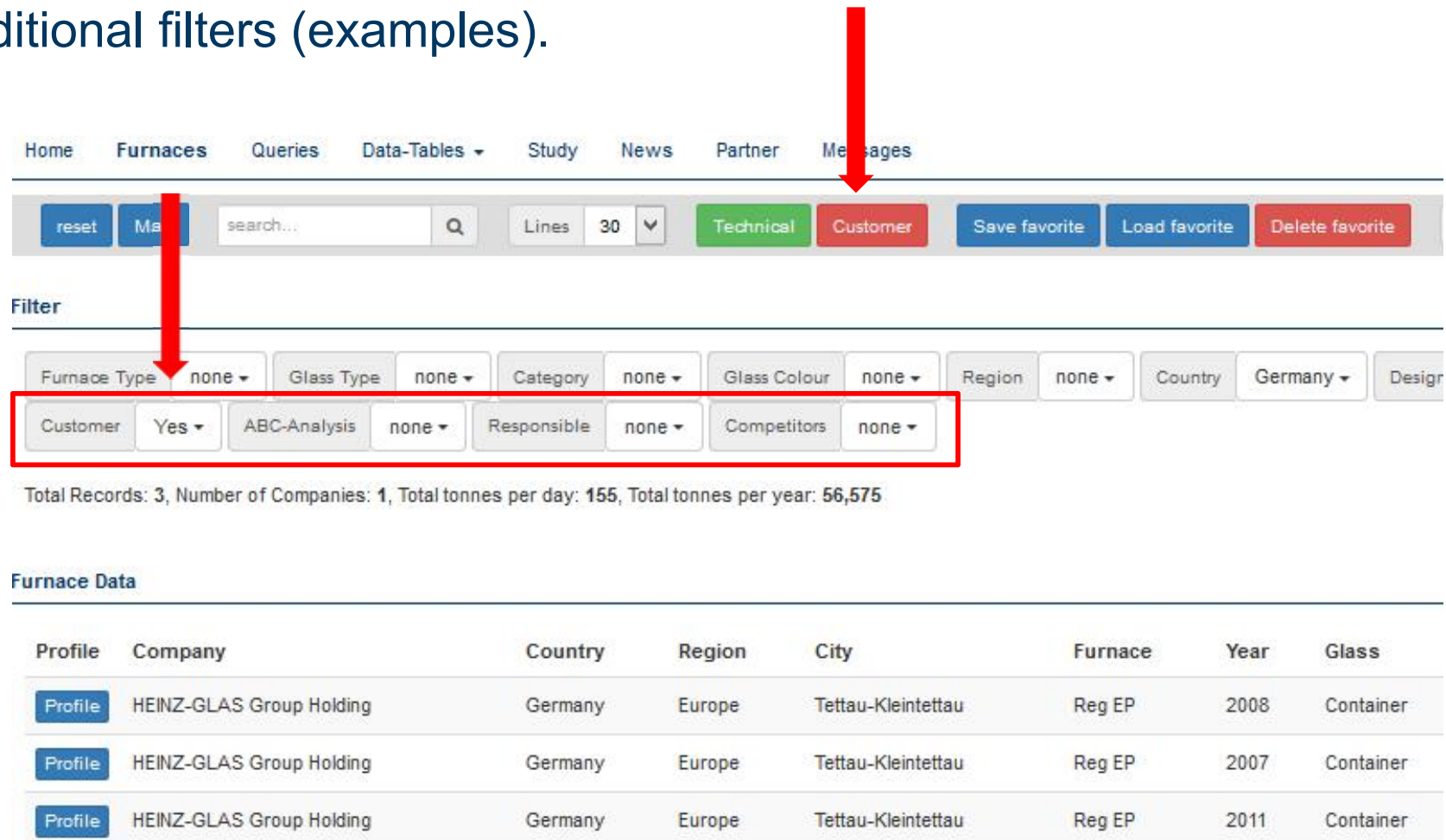
From now on, it is also possible to add the tool with custom fields for your own comments and input. The custom fields are accessible in the profiles of selected glass producers, which you can find e.g. through the chapter “Furnaces” or by clicking a factory symbol in the map.

Up to 5 custom fields can be individually defined, thereof one multi-selection field and one field for continuous text.

Custom Fields in the Chapter “Furnaces”

View of the technical data in the chapter “Furnaces”, as known to users of the tool. New:

- The button “Customer” (here in red = deactivated = no comments shown).
- Additional filters (examples).



Home Furnaces Queries Data-Tables Study News Partner Messages

reset Ma search... Lines 30 Technical Customer Save favorite Load favorite Delete favorite

Filter

Furnace Type none Glass Type none Category none Glass Colour none Region none Country Germany Design none

Customer Yes ABC-Analysis none Responsible none Competitors none

Total Records: 3, Number of Companies: 1, Total tonnes per day: 155, Total tonnes per year: 56,575

Furnace Data

| Profile | Company | Country | Region | City | Furnace | Year | Glass |
|-------------------------|--------------------------|---------|--------|--------------------|---------|------|-----------|
| Profile | HEINZ-GLAS Group Holding | Germany | Europe | Tettau-Kleintettau | Reg EP | 2008 | Container |
| Profile | HEINZ-GLAS Group Holding | Germany | Europe | Tettau-Kleintettau | Reg EP | 2007 | Container |
| Profile | HEINZ-GLAS Group Holding | Germany | Europe | Tettau-Kleintettau | Reg EP | 2011 | Container |

Custom Fields in the Chapter “Furnaces”



New view of the customer data in the chapter “Furnaces”.

Here:

- The button “Customer” is clicked and activated = comments shown.
- The button “Technical” is deactivated = no furnace data shown.
- Both buttons can be activated at the same time as well. In case your screen is not wide enough to display all content, scrolling is possible.

Furnace Data

| Profile | Company | Country | Region | City | Customer | ABC-Analysis | Responsible | Competitors | Remarks |
|-------------------------|--------------------------|---------|--------|--------------------|----------|--------------|-------------|-------------|---------|
| Profile | HEINZ-GLAS Group Holding | Germany | Europe | Tettau-Kleintettau | Yes | | | | |
| Profile | HEINZ-GLAS Group Holding | Germany | Europe | Tettau-Kleintettau | Yes | | | | |
| Profile | HEINZ-GLAS Group Holding | Germany | Europe | Tettau-Kleintettau | Yes | | | | |

Access to the Custom Fields

Click the button “Profile” to access the input fields.

Furnace Data

| Profile | Company | Country |
|-------------------------|--------------------------|---------|
| Profile | HEINZ-GLAS Group Holding | Germany |
| Profile | HEINZ-GLAS Group Holding | Germany |
| Profile | HEINZ-GLAS Group Holding | Germany |

Home Furnaces Queries Data-Tables ▾ Study News Partner Messages

[Profile](#) [News](#) [PDF](#)

Address

| | |
|----------|---|
| Address | HEINZ-GLAS Group Holding Glashüttenplatz 1-7 96355 Tettau-Kleintettau |
| Country | Germany |
| Phone | 0049 9269 77 0 |
| Fax | 0049 9269 77 333 |
| Email | get in contact... |
| Internet | www.heinz-glas.com |

Custom Fields [Save](#)

| | |
|--------------|--|
| Customer | <input checked="" type="checkbox"/> Yes |
| ABC-Analysis | <input type="text" value="please select"/> |
| Responsible | <input type="text" value="please select"/> |
| Competitors | <input type="text" value="none"/> |
| Remarks | <input type="text"/> |

Input of your Data in the Custom Fields

Typical Selection Fields, Examples:

- Select a responsible person from your company to take care of the selected glass plant.
- Categorise a selected glass plant according to their importance for you.
- Select if the glass plant is already a customer yes or no.

| | |
|-------------|---------------|
| Responsible | Angela |
| Competitors | please select |
| Remarks | Abby |
| | Angela |
| | John |
| | Michael |

| | |
|--------------|---------------|
| ABC-Analysis | please select |
| Responsible | please select |
| Competitors | A |
| | B |
| | C |
| | C |

| | |
|--------------|---------------|
| Customer | please select |
| ABC-Analysis | please select |
| | No |
| | Yes |

Input of your Data in the Custom Fields

Field for Continuous Text:

One field for continuous text is possible, to write down your remarks with up to 255 characters. This text is only visible for users of your company.

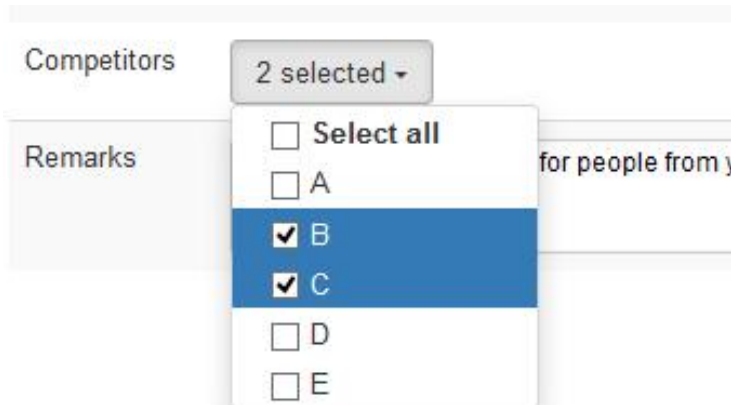


Remarks

Example text, only visible for people from your company with access to this tool.

Multi-Selection Field:

One multi-selection field is possible, e.g. for more than one competitor, being current suppliers to the selected glass plant.



Competitors

2 selected ▾

Remarks

☐ Select all

☐ A

☒ B

☒ C

☐ D

☐ E

Input of your Data in the Custom Fields

Enter and save your information.

Custom Fields [Save](#)

| | |
|--------------|--|
| Customer | <div>Yes</div> |
| ABC-Analysis | <div>B</div> |
| Responsible | <div>Angela</div> |
| Competitors | <div>C</div> |
| Remarks | <div>Example text, only visible for people from your company with access to this tool.</div> |



Furnace Data

| Profile | Company | Country | Region | City | Customer | ABC- Analysis | Responsible | Competitors | Remarks |
|-------------------------|--------------------------|---------|--------|--------------------|----------|------------------|-------------|-------------|--|
| Profile | HEINZ-GLAS Group Holding | Germany | Europe | Tettau-Kleintettau | Yes | B | Angela | C | Example text, only visible fpr people from your company with access to this tool |

Selection of Glass Plants with Custom Fields



Use the “Filter” in the chapter “Furnaces” to select companies as before, and use optionally the additional search items.

Home Furnaces Queries Data-Tables ▾ Study News Partner Contact ▾

reset Map View Changes search... Q Lines 30 ▾ Technical Customer

Filter

Furnace Type none ▾ Glass Type none ▾ Category none ▾ Glass Colour none ▾ Region none ▾ Country none ▾ Group none ▾ TPD > ▾

Customer Any ▾ ABC-Analysis none ▾ Responsible none ▾ Competitors none ▾

Multiple selections are possible.

Responsible 2 selected ▾ Competitors 3

☐ Select all

☒ Abby

☐ Angela

☒ John

☐ Michael

Country

Glass Colour none ▾ Region none ▾ C

Competitors 3 selected ▾

☐ Select all

☒ A

☐ B

☒ C

☐ D

☒ E

Customer responsible

No

Abby

Selection of Glass Plants with Custom Fields



By using the search engine in the chapter “Furnaces”, the tool also shows companies with the respective search item in the continuous text in “Remarks”.

reset Map **example** Lines 30

Filter

Furnace Type Glass Type Category Glass Colour Region Country Designer
TPD >
Customer ABC-Analysis Responsible Competitors

Total Records: 3, Number of Companies: 1, Total tonnes per day: 155, Total tonnes per year: 56,575

Furnace Data

| Profile | Company | Country | Region | City | Customer | ABC-Analysis | Responsible | Competitors | Remarks |
|--|--------------------------|---------|--------|--------------------|------------------------------------|----------------------------------|-------------|-------------|---|
| <input type="button" value="Profile"/> | HEINZ-GLAS Group Holding | Germany | Europe | Tettau-Kleintettau | <input type="button" value="Yes"/> | <input type="button" value="B"/> | Angela | C | <input type="button" value="Example text, only vis access to this tool"/> |
| <input type="button" value="Profile"/> | HEINZ-GLAS Group Holding | Germany | Europe | Tettau-Kleintettau | <input type="button" value="Yes"/> | <input type="button" value="B"/> | Angela | C | Example text, only vis access to this tool |

Facts, Figures, Terms and Conditions



- Up to 5 custom fields can be defined individually.
- Thereof, one multi-selection field and one field for continuous text are possible.
- The option to display technical data and / or custom fields in “Furnaces”.
- The selection to see the custom fields only, or to see and edit them for one or any user of your company.
- All data in the custom fields are only visible for users of your company, with their individual login data.
- For the programming and individualisation of the custom fields, we need approx. 1 week.
- The user provides glasssglobal with content, e.g. names of responsible persons, competitors and the like.
- The number of entries in the selection fields is limited to 10 per field.
- The custom fields are activated during the entire runtime of your access to plants.glasssglobal.com.